GATEWAY HOMELESS SERVICES, INC. D/B/A GATEWAY 180 :: HOMELESSNESS REVERSED (A NONPROFIT ORGANIZATION)

FINANCIAL STATEMENTS,
SUPPLEMENTAL INFORMATION
AND
INDEPENDENT AUDITORS' REPORT
WITH ACCOMPANYING SINGLE AUDIT
AND OMB CIRCULAR A-133 REPORTS
FOR THE YEARS ENDED
DECEMBER 31, 2013 AND 2012

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed

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Independent Auditors' Report

Board of Directors Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed St. Louis, Missouri

Report on the Financial Statements

We have audited the accompanying financial statements of Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed (a nonprofit organization), which comprise the statements of financial position as of December 31, 2013 and 2012, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

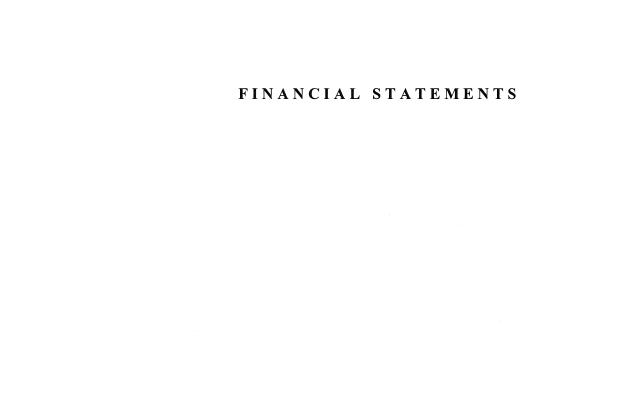
Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 17, 2014, on our consideration of Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed's internal control over financial reporting and compliance.

St. Louis, Missouri

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April 17, 2014



Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed STATEMENTS OF FINANCIAL POSITION

ASSETS

	Decem	ber 31,
	2013	2012
CURRENT ASSETS		
Cash and cash equivalents	\$ 51,608	\$ 128,742
Cash restricted for future loan obligations	11,000	11,000
Contracts and grants receivable (Note B)	153,033	111,943
Prepaid expenses	11,303	12,835
Total Current Assets	226,944	264,520
PROPERTY AND EQUIPMENT, net of		
accumulated depreciation (Note C)	1,188,972	1,264,182
TOTAL ASSETS	\$ 1,415,916	\$ 1,528,702
LIABILITIES AND NET AS	SETS	
CURRENT LIABILITIES		
Lines of credit (Note E)	\$ 48,649	\$ 22,452
Accounts payable and accrued expenses	84,425	59,630
Note payable - bank (Note F)	25,367	-
Current portion of mortgage payable (Note F)	4,260	4,013
Client deposits	12,496	13,507
Deferred revenue	38,400	38,000
Total Current Liabilities	213,597	137,602
MORTGAGE PAYABLE (Note F)	78,568	82,822
Total Liabilities	292,165	220,424
NET ASSETS		
Unrestricted	989,354	1,235,888
Temporarily restricted (Note G)	134,397	72,390
Total Net Assets	1,123,751	1,308,278
TOTAL LIABILITIES AND NET ASSETS	\$ 1,415,916	\$ 1,528,702

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed STATEMENT OF ACTIVITIES

	Year Ended December 31, 2013			
	Temporarily			
	Unrestricted	Restricted	Total	
REVENUES AND OTHER SUPPORT				
Contributions	\$ 373,669	\$ 68,423	\$ 442,092	
Donated materials and services	113,425	-	113,425	
Contracts and grants	865,291	-	865,291	
Loss on disposal of assets	-	-	-	
Other	6,290	-	6,290	
Released from restrictions	6,416	(6,416)	_	
Total Revenues and Other Support	1,365,091	62,007	1,427,098	
EXPENSES				
Program Services	1,255,470		1,255,470	
Support Services				
Management and general	149,476	_	149,476	
Fundraising	206,679		206,679	
Total Supporting Services	356,155		356,155	
Total Expenses	1,611,625		1,611,625	
Change in Net Assets	(246,534)	62,007	(184,527)	
NET ASSETS, Beginning of year	1,235,888	72,390	1,308,278	
NET ASSETS, End of year	\$ 989,354	\$ 134,397	\$ 1,123,751	

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed STATEMENT OF ACTIVITIES

	Year Ended December 31, 2012			
	Temporarily			
	Unrestricted	Restricted	Total	
REVENUES AND OTHER SUPPORT				
Contributions	\$ 412,934	\$ 229,174	\$ 642,108	
Donated materials and services	576,918	-	576,918	
Contracts and grants	773,528	-	773,528	
Loss on disposal of assets	(1,941)	-	(1,941)	
Other	13,020	-	13,020	
Released from restrictions	171,697	(171,697)		
Total Revenues and Other Support	1,946,156	57,477	2,003,633	
EXPENSES				
Program Services	1,645,886		1,645,886	
Support Services				
Management and general	154,652	-	154,652	
Fundraising	286,804		286,804	
Total Supporting Services	441,456		441,456	
Total Expenses	2,087,342		2,087,342	
Change in Net Assets	(141,186)	57,477	(83,709)	
NET ASSETS, Beginning of year	1,377,074	14,913	1,391,987	
NET ASSETS, End of year	\$ 1,235,888	\$ 72,390	\$ 1,308,278	

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2013

		Supporting Services						
		Program		Management Fund-			Total	
	Services		and General Raising		Raising	Е	expenses	
Personnel	\$	672,296	\$	125,495	\$	98,603	\$	896,394
Other housing programs		173,309		-		-		173,309
Donated materials		113,425		-		-		113,425
Promotion		-		-		73,440		73,440
Food and program activities		64,630		-		-		64,630
Utilities		40,201		4,639		6,700		51,540
Professional fees		24,847		2,867		4,141		31,855
Insurance		24,664		2,846		4,110		31,620
Property maintenance		24,079		2,778		4,014		30,871
Shelter operations		23,976		-		-		23,976
Office supplies		11,454		1,322		1,908		14,684
Equipment rental								
and maintenance		6,720		775		1,119		8,614
Transportation		5,919		683		987		7,589
Interest expense		5,374		620		896		6,890
Telephone		3,104		358		517		3,979
Miscellaneous		843		97		140		1,080
Donated services		-						
Total Expenses								
Before Depreciation		1,194,841		142,480		196,575		1,533,896
Depreciation		60,629		6,996	Market	10,104		77,729
Total Expenses	<u>\$</u>	1,255,470	<u>\$</u>	149,476	<u>\$</u>	206,679	\$	1,611,625

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2012

		Supporting		
	Program	Management	Fund-	Total
	Services	and General	Raising	Expenses
Personnel	\$ 681,035	\$ 128,845	\$ 110,438	\$ 920,318
Other housing programs	63,428	-	-	63,428
Donated materials	562,698	-	-	562,698
Promotion	-	-	130,487	130,487
Food and program activities	73,484	_	-	73,484
Utilities	29,505	3,541	6,294	39,340
Professional fees	45,902	5,508	9,792	61,202
Insurance	19,451	2,334	4,149	25,934
Property maintenance	18,008	2,161	3,842	24,011
Shelter operations	35,955	-	-	35,955
Office supplies	8,627	1,035	1,841	11,503
Equipment rental				
and maintenance	5,219	626	1,113	6,958
Transportation	10,744	1,289	2,292	14,325
Interest expense	3,787	454	808	5,049
Telephone	7,158	859	1,527	9,544
Miscellaneous	12,365	1,484	2,637	16,486
Donated services	14,220			14,220
Total Expenses				
Before Depreciation	1,591,586	148,136	275,220	2,014,942
Depreciation	54,300	6,516	11,584	72,400
Total Expenses	\$ 1,645,886	\$ 154,652	\$ 286,804	\$ 2,087,342

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed STATEMENTS OF CASH FLOWS

	Year Ended D	December 31,
	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	(\$ 184,527)	(\$ 83,709)
Adjustments to reconcile change in net assets		
to net change in cash from operating activities:		
Depreciation	77,729	72,400
Loss on disposal of assets	-	1,941
(Increase) decrease in assets:		
Contracts and grants receivable	(41,090)	42,551
Prepaid expenses	1,532	(6,775)
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	24,795	(23,319)
Client deposits	(1,011)	3,830
Deferred revenue	400	(3,000)
Net Change in Cash from Operating Activities	(122,172)	3,919
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(2,519)	(186,290)
Net Change in Cash from Investing Activities	(2,519)	(186,290)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds of long-term debt	27,600	90,000
Payments on long-term debt	(6,240)	(3,165)
Proceeds from lines of credit	29,000	23,000
Payments on lines of credit	(2,803)	(548)
		<u> </u>
Net Change in Cash from Financing Activities	47,557	109,287
NET CHANGE IN CASH		
AND CASH EQUIVALENTS	(77,134)	(73,084)
CASH AND CASH EQUIVALENTS, Beginning of year	139,742	212,826
CASH AND CASH EQUIVALENTS, End of year	\$ 62,608	\$ 139,742
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid during the year for interest	\$ 6,890	\$ 5,049

A. SIGNIFICANT ACCOUNTING POLICIES

Organization

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed ("Gateway") is a not-for-profit organization that provides shelter, food, and other life sustaining materials and activities for destitute families, children and the homeless in the City of St. Louis. Gateway was established in 1975 and was formerly known as Christian Service Center of St. Louis, Inc.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of Gateway and changes therein are classified into three categories of net assets, as applicable, and reported as follows:

<u>Unrestricted net assets</u> – Net assets not subject to donor-imposed restrictions.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of Gateway and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by Gateway. The income earned on any related investments would also be subject to donor-imposed stipulations. Currently, Gateway has no permanently restricted net assets.

Support and Revenue

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value.

Functional Expenses

The costs of providing programs and activities have been summarized on a functional basis in the Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

A. **SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results may differ from estimates.

Property and Equipment

Property and equipment are recorded at cost for purchased items or fair value for donated assets. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The estimated useful lives are as follows:

Buildings and Improvements	10 - 39 years
Furniture, fixtures, and equipment	3 - 10 years
Vehicles	5 years

Expenditures for maintenance and repairs are charged to expense as incurred while renewals and betterments greater than \$5,000 are capitalized.

Income Taxes

Gateway qualifies as a nonprofit organization and is exempt from Federal and State income taxes under Section 501(c)(3) of the Internal Revenue Code. Gateway does not have unrelated business income, excise taxes, or activities that would threaten Gateway's taxexempt status. Accordingly, no provision for federal or state income taxes is provided. Gateway files an information return, IRS Form 990.

Gateway adopted the provisions relating to Accounting for Uncertainty in Income Taxes and management is not aware of any uncertain tax positions of Gateway related to tax filings for the years ending December 31, 2013 and 2012.

Compensated Absences

Compensated absences accrue at different rates for employees depending on length of service with Gateway. The financial statements reflect a compensated absences payable balance of \$10,319 and \$19,554 at December 31, 2013 and 2012, respectively.

A. **SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Financial Instruments

The following methods and assumptions were used by Gateway in estimating its fair value disclosure for financial instruments:

The carrying amounts of cash, cash equivalents, contracts and grants receivable, prepaids, accounts payable and accrued expenses, client deposits, and deferred revenue approximate fair values because of the short-term maturities of these instruments.

Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, Gateway considers all unrestricted highly liquid debt instruments purchased with an initial maturity of three months or less to be cash equivalents.

Gateway maintains cash deposits in bank accounts which at times may exceed the federally insured limits of up to \$250,000 at each institution. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash. At December 31, 2013 and 2012, there were no amounts in excess of the federally insured limits.

Restricted Cash

Gateway has cash restricted for the purpose of maintaining available cash for payments of interest and principal on the loan agreement that Gateway entered into effective in January 2012.

Subsequent Events

In preparing these financial statements, Gateway has evaluated events and transactions for potential recognition or disclosure through April 17, 2014, the date the financial statements were available to be issued.

CONTRACTS AND GRANTS B.

Gateway's contract with the City of St. Louis Affordable Housing Commission in 2013 and 2012 to provide the homeless with certain units of essential services represents a significant portion of support and revenue.

Contracts and grants receivable consist of the following at December 31:

	2013	2012
Affordable Housing Commission	\$ 53,349	\$ 56,976
Emergency Shelter Grant - BEACH	49,540	-
Supportive Housing Program	28,022	41,674
Missouri Department of Health	22,122	13,293
Total Contracts and Grants Receivable	\$153,033	\$111,943
acts and grants revenue consist of the following at	December 31:	

Contrac

	2013	2012
Affordable Housing Commission	\$351,498	\$395,197
Emergency Shelter Grant – BEACH	151,172	-
Missouri Department of Health	147,141	145,514
Supportive Housing Program	140,424	126,392
Emergency Shelter Grant	75,056	106,425
Total Contracts and Grants Revenue	\$865,291	\$773,528

C. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	2013	2012
Buildings and improvements	\$1,569,539	\$1,569,435
Furniture, fixtures, and equipment	146,810	146,810
Vehicles	69,579	69,579
Construction in Progress	2,415	
	1,788,343	1,785,824
Less: accumulated depreciation	599,371	521,642
Total Property and Equipment	\$ <u>1,188,972</u>	\$1,264,182

C. **PROPERTY AND EQUIPMENT** (Continued)

There were no asset disposals at December 31, 2013.

Disposal of assets consist of the following at December 31, 2012:

	Cost	Accumulated Depreciation	Realized Gain/(Loss)
Computers	\$22,458	\$22,299	(\$ 159)
Tables	5,511	5,511	- (ψ 13 <i>)</i>)
Security cameras Sump pump	3,523 1,150	2,265 626	(1,258) (524)
Տա ւրթ բառթ	_1,130	020	(324)
Total Disposal of Assets	\$32,642	\$30,701	(\$1,941)

D. RETIREMENT PLAN

Gateway maintains a 403(b) Pension Plan for all employees meeting certain eligibility requirements. No employer contributions were made for the years ended December 31, 2013 and 2012.

E. LINE OF CREDIT AGREEMENT

Gateway has a \$25,000 revolving line of credit agreement with a bank that is unsecured. Interest is payable at prime rate (3.25% at December 31, 2013) plus 2.5%. Gateway renews this line of credit annually and it currently expires on October 23, 2014. The outstanding balance was \$23,753 and \$22,452 at December 31, 2013 and 2012, respectively.

During 2013, Gateway opened a \$25,000 line of credit agreement with a bank that is personally guaranteed by a board member. Interest is payable at a fixed rate of 5.00%. Gateway has extended the terms of the line of credit, and it currently expires on April 30, 2014. The outstanding balance was \$24,896 at December 31, 2013.

F. **NOTES PAYABLE**

Notes	navable	consists	of the	following:
110103	payable	COMBIBLE	or the	TOHO WHIE.

Notes payable consists of the following:		
	2013	2012
Note payable to a bank with interest at 5% per annum. Interest and principal are payable at \$2,363 per month with the balance due November 1, 2014, secured by cash balances held at the bank.	\$ 25,367	\$ -
Note payable to IFF with interest at 6% per annum. Interest and principal are payable at \$759 per month with the balance due December 1, 2018, secured by a Deed of		
Trust on real estate.	82,828	86,835
Less: current maturities	108,195 (<u>29,627)</u>	86,835 (4,013)
Notes Payable, noncurrent	\$ 78,568	\$82,822

The future maturities of notes payable at December 31, 2013 are as follows:

Years Ending	
December 31,	<u>Amount</u>
2014	\$ 20.627
2014	\$ 29,627
2015	4,523
2016	4,802
2017	5,098
2018	5,413
Thereafter	58,732
Total	\$108,195

G. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are \$134,397 and \$72,390 at December 31, 2013 and 2012, respectively, and are restricted as follows:

	2013	2012
Computer lab	\$ 18,584	\$25,000
Kitchen remodeling	24,400	-
Mack's Backyard	· <u>-</u>	14,003
Life safety project (NAP)	35,000	-
Alan Green's children's room	14,848	-
General shelter operations	33,175	29,397
Other	8,390	3,990
Total	\$134,397	\$72,390

H. DONATED MATERIALS, SERVICES, BUILDING IMPROVEMENTS, AND EQUIPMENT

Many volunteers have donated significant amounts of their time to Gateway's program services. These services do not meet the criteria for recognition under Generally Accepted Accounting Principles. Also, local businesses and individuals contributed a significant amount of food and supplies used in Gateway's shelter and food pantry operations. Donated materials are recorded at estimated fair value. Gateway has recorded \$113,425 and \$562,698 at December 31, 2013 and 2012, respectively, as donated materials revenue and expense.

Gateway received the services of local entities for various marketing and promotional materials and financial expertise during the year ended December 31, 2012. These services were recorded at estimated fair value totaling \$14,220 at December 31, 2012. There were no donated services received for the year ended December 31, 2013.

I. LEASE COMMITMENTS

Gateway leases warehouse space under an agreement which expired in July 2013. In July 2013, the lease was extended until July 2018 and calls for monthly payments of \$1,320.

Gateway leases equipment under various agreements with varying expiration dates including some month-to-month leases.

I. LEASE COMMITMENTS (Continued)

The following are the minimum lease obligations as of:

December 31,	Amount	
2014	\$ 22,860	
2015	22,860	
2016	21,105	
2017	15,840	
2018	9,240	
	\$ 91,905	

Lease expense was \$22,806 and \$22,326 for the years ended December 31, 2013 and 2012, respectively.

J. CONTINGENCIES

Gateway receives federal awards and other funding in the form of grants. The disbursement of funds received under these programs generally requires compliance with terms and conditions specified in the grant agreements and is subject to audit by the grantor agencies. Any disallowed claims resulting from such audits could become a liability of Gateway. However, in the opinion of management, any disallowed claims would not have a material effect on the financial statements of Gateway.

SUPPLEMENTAL INFORMATION

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year Ended December 31, 2013

Federal Grantor/			
Pass-Through Grantor/	CFDA	Grant	Federal
Program Title	Number	Number	Expenditures
U.S. Department of Housing and Urban Development:			•
Passed-through the City of St. Louis, Missou	ıri		
Emergency Solutions Grant Program			
Emergency Solutions	14.231	61-077-4007	\$ 75,056
Emergency Solutions – Beach	14.231	61-077-4007	<u>151,172</u>
Total Emergency Solutions Grant Pro	226,228*		
Supportive Housing Program	14.235	MO 0126B7E010900	140,424*
Subtotal - U.S. Department of Housing and Urban Development	nt		366,652
U.S. Department of Agriculture:			
Passed-through the Missouri Department of Health and Senior Services			
Child and Adult Care Food Program	10.558	ERS4611-888	147,141
Total Expenditures of Federal Av	vards		\$ <u>513,793</u>

^{*} Major Program

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year Ended December 31, 2013

A. BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, "Audits of States, Local Governments, and Non-Profit Organizations." Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

ADDITIONAL
INDEPENDENT
AUDITORS'
REPORTS



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed St. Louis, Missouri

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed (a nonprofit organization), which comprise the statement of financial position as of December 31, 2013, and the related statement of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 17, 2014.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance that are required to be reported under *Government Auditing Standards* and which are described in the accompanying schedule of findings and questioned costs as item 2013-1 and 2013-2.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

St. Louis, Missouri

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April 17, 2014



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

Board of Directors Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed St. Louis, Missouri

Report on Compliance for Each Major Federal Program

We have audited Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's major federal programs for the year ended December 31, 2013. Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's compliance.

Opinion on Each Major Federal Program

In our opinion, Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2013.

Other Matters

The results of our auditing procedures disclosed instances of noncompliance, which are required to be reported in accordance with OMB Circular A-133 and which are described in the accompanying schedule of findings and questioned costs as items 2013-1 and 2013-2. Our opinion on each major federal program is not modified with respect to these matters.

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's response to the noncompliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control over Compliance

Management of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

St. Louis, Missouri

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April 17, 2014

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended December 31, 2013

- (1) Summary of Auditors' Results
 - (1) The type of report issued on the financial statements: **unqualified opinion**.
 - (2) Significant deficiencies in internal control were disclosed by the audit of the Financial Statements: **no** Material weaknesses: **no**.
 - (3) Noncompliance which is material to the financial statements: **no**.
 - (4) Significant deficiencies in internal control over major programs: **none reported** Material weaknesses: **no**.
 - (5) The type of report issued on compliance for major programs: **unqualified opinion**.
 - (6) Any audit findings which are required to be reported under Section 510(a) of OMB Circular A-133: yes.
 - (7) Major programs: Emergency Solutions Grant Program CFDA #14.231, Supportive Housing Program CFDA #14.235.
 - (8) Dollar threshold used to distinguish between Type A and Type B programs: \$300,000.
 - (9) Auditee qualified as a low-risk auditee under Section 530 of OMB Circular A-133: **no**.
- (2) Findings Relating to the Financial Statements Reported in Accordance with Government Auditing Standards: see attached comment letter
- (3) Findings and Questioned Costs Relating to Federal Awards:

2013-1 FINDING – Noncompliance with Reporting Contract Provision

Condition

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed did not comply with a provision in the contract with the City of St. Louis Department of Human Services related to the Emergency Solutions Grant Program CFDA #14.231 and the Supportive Housing Program CFDA #14.235.

Criteria

In accordance with Section 3 Reporting Requirements of the contract, Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed is required to timely file reports to the City of St. Louis by the 15th of the subsequent month.

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended December 31, 2013 (Continued)

(3) Findings and Questioned Costs Relating to Federal Awards (Continued):

2013-1 FINDING – Noncompliance with Reporting Contract Provision (Continued)

Observation

Out of the three months selected for testing and a total of nine reports reviewed, six reports were filed after the 15th of the subsequent month. This was due in part because Gateway had not received a fully executed contract from the City of St. Louis. The remaining report submissions were from 1 to 5 days late.

Recommendation

Excluding instances related to lack of fully executed contracts, Gateway Homeless Services, Inc. d/b/a Gateway 180:: Homelessness Reversed needs to put more emphasis on timely submission of invoices and reports to grantors. This may require creation and implementation of policies, procedures, and additional staffing to ensure deadlines are met as stated in grant documents.

2013-2 FINDING - Noncompliance with Billing Contract Provision

Condition

Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed did not correctly calculate expenses in accordance with the contract with the City of St. Louis Department of Human Services related to the Emergency Solutions Grant Program CFDA #14.231 and the Supportive Housing Program CFDA #14.235.

Criteria

There were immaterial variations between amounts reported to the City of St. Louis and the calculation of the payment which was received by Gateway Homeless Services, Inc. d/b/a Gateway 180 :: Homelessness Reversed.

Observation

During our analysis of the government reports required by government grantees, we noted that there were immaterial amounts in the calculations for reimbursements on the reports tested which were rejected by the City of St. Louis. This is due to changes by the funding agency in the calculation methodology. Due to timing of reports and calculation adjustments by the funder for amounts that are cumulative in nature produced additional adjustments.

Recommendation

Additional communication between the organization and the funding agency may be necessary in order to achieve a better understanding of calculations.