



Preserving
HOPE

Providing
HEART

Returning
HOME

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— 2011 —
ANNUAL REPORT

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3 YEAR IN REVIEW

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180 WAY

GATEWAY180'S BOARD OF DIRECTORS

2011 DONORS

84% OF PEOPLE PLACED INTO TRANSITIONAL OR PERMANENT SUPPORTIVE HOUSING WILL NEVER BECOME HOMELESS AGAIN



IN 2011, GATEWAY180 PROVIDED 1,524 PEOPLE WITH EMERGENCY HOUSING SERVICES

OUR MISSION

Gateway180 is a valuable resource for women and children experiencing the unimaginable burden of homelessness. We provide safe, nurturing emergency shelter services designed to get women, children, and families into transitional or permanent homes in under 30 days.

OUR VISION & VALUES

Homelessness is complex, but our vision is clear: to end family homelessness in the St. Louis community. We do this through compassion, pragmatism, dignity, respect, empowerment, choice, partnership, and accountability.



LETTER FROM THE EXECUTIVE DIRECTOR

Dear Friends,

Gateway180 :: Homelessness Reversed is committed to ending family homelessness in St. Louis. Rather than “managing” the homeless problem, Gateway180 works with outstanding partners and collaborators to develop the innovative approaches that move homeless families and children into supported, stable housing and keep them there. What homeless families need is a home. Our goal is to ensure that every family has this opportunity!

The tremendous support of donors, supporters, collaborative partners, government systems, businesses, and charitable funders undergirds the outstanding success of our organization. In 2011, 361 homeless women and children were placed into supportive housing. In addition to providing over 40,000 bednights of emergency shelter and serving over 100,000 meals, Gateway180 opened 10 beds of transitional housing (with a total of 38 to be available in 2013), and our organization now provides casework support to 39 beds in project-based permanent supported housing.

Gateway180 is expanding its services from emergency housing to transitional housing and support to permanent housing. In this way, we can rapidly re-house families and children, and we have the resources and expertise to ensure that families have what they need to remain stably housed.

Come and visit Gateway180! We have completed a new set of bathrooms for our families, updated much of our space, and completed weatherization and exterior envelope projects that ensure the viability of our building for years to come. Our commitment to “180 Way,” a more focused and intentional process of caring for our children and families, will improve the expertise of our staff and create an even more empowering environment for building the relationships and resources to end homelessness in St. Louis.

All of this is possible because of your generosity, compassion, and commitment to doing more than providing a handout. Gateway180 provides a “hand up” so that homeless families can rebuild their lives and become stably housed. Thank you for helping us to fulfill this important mission, making St. Louis a better community for all of us.

Sincerely,

Martin Rafanan
Executive Director



PERSONS PLACED INTO HOUSING

2008		258
2009		288
2010		341
2011		361

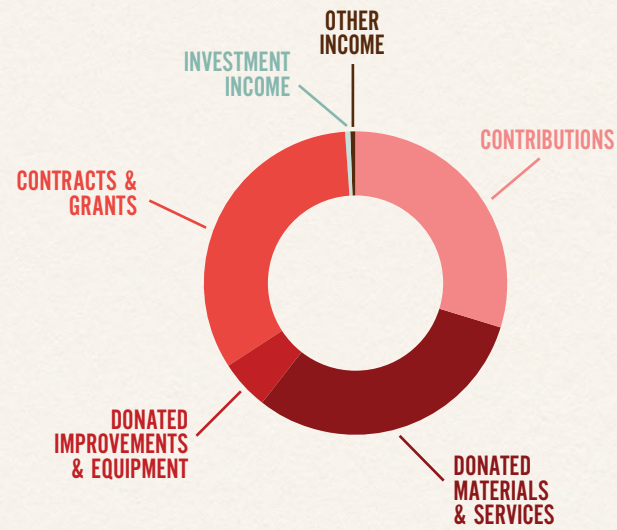
PERSONS SERVED

	adults	children	
2008			377 456
2009			440 608
2010			581 824
2011			673 851



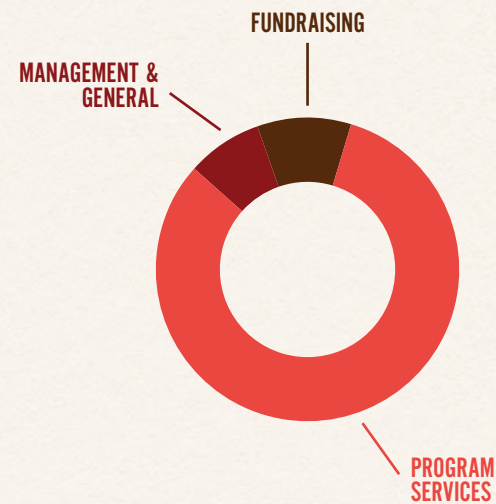
2011 OPERATING REVENUES

Contributions	\$ 475,909	29.8%
Donated Materials & Services	495,081	31%
Donated Improvements & Equipment	85,308	5.3%
Contracts & Grants	524,460	32.8%
Investment Income	9,211	0.6%
Other Income	8,297	0.5%
TOTAL OPERATING REVENUE	\$ 1,598,266	100%



2011 OPERATING EXPENSES

Program Services	\$ 1,373,727	82.1%
Management & General	131,332	7.9%
Fundraising	167,529	10%
TOTAL OPERATING EXPENSES	\$ 1,672,588	100%



Preserving HOPE

Every time we use the word “hope,” we remind ourselves that hope isn’t a vague, wishful thinking kind of thing. Hope is a real, feel-it-in-your-ribs longing for the specific, often concrete things that give our lives meaning.

HOMELESS CHILDREN

Gateway180 :: Homelessness Reversed serves 115 clients each day. On average, between 60% and 70% of our clients are children under the age of eleven. Gateway180 is dedicated to getting these children back into homes in 30 days or less because **we believe that each day without a home is a day without a childhood.** We talked with some of our youngest residents about homelessness, and this is what they had to say.

THE WORST THING ABOUT BEING HOMELESS IS...

...sleeping in a room with a lot of other grownups and children, because it's hard to fall asleep.

-JeKell, age 7

...not having your own toys to play with.

-Rashad, age 6

...knowing that my mom stays awake at night worrying about our family.

-Akeliah, age 11

...I can't have my friends over because we don't have a home.

-Rachelle, age 12

THE BEST THING ABOUT GATEWAY180 IS ...

...when volunteers come to the shelter to play games, do crafts, and watch movies.

-Jerome, age 5

...the Bedtime Story program is really fun.

-Giavonna, age 6

...the workers at Gateway180 are really nice and they are helping us find a house of our own to live in.

-Mack, age 5

...Gateway180 is a safe place and it keeps my family from having to live on the streets.

-Rachelle, age 12

...getting to go on field trips to places like the zoo and Circus Flora.

-Jessica, age 8



Providing **HEART**



- Three meals a day*
- Quiet*
- A safety net*
- A bed, a pillow, a set
of clean sheets*
- Reunion*
- Trust*
- Stability*



“HOUSING FIRST” STRATEGY

EVIDENCE-BASED PRACTICES LEAD TO RESULTS

Gateway180’s approach to providing emergency housing services is based on a movement called “Housing First,” a set of evidence-based practices that has revolutionized the ways in which communities throughout our nation address the needs of homeless families. This set of strategies begin with the conviction that homeless families need stable housing as quickly as possible, because the longer families stay homeless, the greater the overall cost to that family and to our community.

PREVENTION

Gateway180 believes that when we can work with families to keep them in the housing they have, we’re not only saving the community money, we’re also strengthening productive outcomes for families in education, healthcare, economic stability, and social services.

RAPID RE-HOUSING

Homeless families who come to the Gateway180 emergency shelter need to be supported in a manner that helps them manage and expedite their journey into stable housing. This is called “rapid re-housing.” With our attention to clients’ needs and our partnerships with other housing services, we have shortened the stay in emergency housing at Gateway180 to under 30 days.

TARGETED SERVICES

Moving homeless families from emergency housing to stable housing is only the first step. Families need additional support so that they can be effectively placed into programs based on their specific circumstances and needs. We know that when the right families receive the right services at the right time, they become good neighbors who make St. Louis a better place for all of us.

PARTNERSHIP AND DATA-SHARING

Gateway180 is a proud member of the St. Louis Continuum of Care for Ending Homelessness. We work with over 80 organizations in the city and the county to ensure data-driven performance that saves our community money while producing long-term, positive outcomes to end homelessness and keep families stably housed.



DEVELOPING NEW HOUSING FOR A HOUSING FIRST FUTURE

The Housing First movement requires the development of affordable, supported housing throughout the St. Louis region. By promoting targeted services and “transition in place” options (whereby a transitional unit can become a permanent housing unit), Gateway180 has assumed a leadership role in the development of supported housing programs for homeless families.

SPACE FOR FAMILIES, SPACE FOR HEALING

In light of our struggles to help families of six or more members find suitable housing, in 2011 Gateway180 proposed the development of transitional housing for large families. Working in partnership with Grace Hill Settlement House, Gateway180 designed a transitional housing project for large families who could benefit from Grace Hill’s resources in childcare, healthcare, job training, and community development.

With the support of the St. Louis Continuum of Care for Ending Homelessness, Gateway180 opened two units of large family transitional housing in the Water Tower neighborhood in 2011, with another five units to be available in 2012. These units can house families of six or more and provide services that help these families move into permanent housing within a year. Additionally, through Gateway180’s partnership with Places for People and the St. Louis Mental Health Board, two of these units will be available to homeless families in which the head of the household has a diagnosed mental illness.

PERMANENT HOUSING

Transitional housing is not an end point. Gateway180 has developed a partnership with Youth Education and Health in Souard (YEHS) to provide project based Section 8 housing for families from Gateway180’s emergency and transitional housing programs. In exchange for access to this supported housing, Gateway180 provides ongoing casework management and referral services to help families help themselves. The goal is to keep these families stably housed as they develop the skills and economic strength to become independent.



Returning HOME

*The path from homeless to home again
can be overwhelming and confusing.
But with emotional support, resources,
and a plan, every Gateway180 client
can return home.*

180 WAY

LIFE WAY

Life Way is the path that has brought a family to our doors. We invite our clients to take a backward glance at this “street” and ask themselves what circumstances have led them here – things both within and beyond their control.

Candace* has worked as a patient care technician in a local hospital for three years. She has a warm and calming presence, which serves her as well on the job as it does at home, where she is the mother of five children. When financial struggles made it difficult to maintain her apartment, Candace and her children moved in with family. Soon afterward, her family members were evicted from the apartment – and Candace and her children were evicted along with them.

Desperate to keep her family together, Candace asked friends and relatives for support. After being turned away, she contacted the children’s father for help. He told Candace that the children would be welcome to stay with him for as long as necessary. Candace was glad to find shelter for her children, but she did not feel comfortable staying there herself – and she had nowhere else to go.

After her first night homeless, Candace called 211, the United Way’s help line, and was referred to the Housing Resource Center (HRC) of Catholic Charities Community Services. She recalls trying to contact the HRC multiple times a day for six days straight. After seven nights without a home, Candace and her children were referred to Gateway180.

THE TURN LANE

The Turn Lane is an “in-between” stage where clients decide which way they must go in order to end homelessness for their family – and begin drawing up a plan to get there.

Being reunited with her children was a joy for Candace, but she also knew that the coming days would bring many challenges. Gateway180’s emergency shelter gave Candace’s family the comforts of a place to sleep, three meals a day, and new friends – especially an elderly couple who was staying across the hall – to support them on their journey. With these basic needs met, the harder work of planning for a stable future would need to begin. Candace says that sometimes she felt overwhelmed by all the tasks before her: applying for housing (and all the paperwork and document collection that goes along with that), maintaining employment while staying in the shelter, planning to pay down her debts, and, through it all, finding the strength to move beyond the painful events of her recent past. At times she would start to think, “I can’t do this.” But Candace also knew that

AT TIMES SHE WOULD START TO THINK,
“I CAN’T DO THIS.” BUT CANDACE ALSO KNEW THAT
 GATEWAY180’S STAFF SINCERELY WANTED TO **HELP.**

Gateway180’s staff sincerely wanted to help. “It was easy to open up and let them know, this is what I need help with,” she recalls. “They give you options instead of telling you no.”

TRANSITION DRIVE

Transition Drive opens up when families move from our emergency shelter into transitional housing. With a safe place to call their own, families have an opportunity to regroup and start working through the challenges their household faces, whether it be debt, mental illness, or memories of past abuse.

Despite the doubts she struggled with while staying in the emergency shelter, Candace proved her resilience. She completed the program at the shelter in 45 days, and in November she moved into a three bedroom apartment, one of Gateway180’s transitional housing units.

“I learned,” she says, “if I tell myself I can do it, I’ll be able to do it, whatever it is. It’s best to stick with what I started, and it’ll be better in the end.” In the six short months that Candace has been staying in transitional housing, she has more than lived up to these words. With Gateway180 subsidizing rent and utility costs, Candace has been able to save money and has started paying down her debts. And, no longer needing to work long hours just to keep up with her bills, she has finally had time to go back to school. She has enrolled in nursing school and is on track to become a Registered Nurse in 2016.

The best news is, Candace has made so much progress in managing her finances and career that she now feels ready to move into permanent housing. She has started putting in applications for her own apartment.

INDEPENDENCE HIGHWAY

Families on Independence Highway have reached a state of stability. This does not mean they’ll never need anyone’s help again; rather, it means they know and make use of the resources and support systems that can help to keep them stable.

Candace’s long-term plan is to finish school, get a home of her own, and start saving for her kids to go to college and for her own retirement. Her journey is not yet over, but, Candace says, “I feel like I’m making progress toward what I want.”

Candace acknowledges the difficulty of adjusting to Gateway180’s program: “Being an adult, it was hard to follow rules and have somebody else tell you what to do, and you have to do it that way. But,” she adds, “if you do that in the beginning, the end of the process looks much brighter, and you can smile and say, ‘I did it.’” ■



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THANK YOU!

We're so grateful for every single financial contribution to Gateway180 :: Homelessness Reversed in 2011. We're grateful because we need the financial assistance, and we're grateful because donations remind us that we're not alone, that we're surrounded and supported by a community that cares, by a community that wants, as much as we do, to reverse homelessness for women, children, and families in St. Louis.

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